



9-1-18

Thank you for the opportunity to quote our services to the Little Blue NRD. My name is Mark Vanosdall, and together with my wife, we own Tri City Meters, Inc. I started in the water meter field in 1990, and in 2002, we started our own company, with a primary focus on service. We have performed field maintenance for several of the NRD's in Nebraska, so I would like to outline what you will get for your money, should you choose to contract with us.

- ❖ We are already set up with multiple trucks, atvs, and utvs (side by sides) to handle not only the easy ones to get to, but also the harder ones to access.
- ❖ Should we find meters that need repairs beyond the general maintenance, we have a mobile shop we can bring out, (if the farmers elect us to do his/her repairs), eliminating the need to have the meters out of the line and off site, for any length of time. TCM's warranty of meters we repair is 2 pumping seasons directly following the repair. We stand behind each and every part we put into a meter, as well as the labor to correct, TCM must perform warranty work to validate warranty.
- ❖ Before we remove a meter for service, the pipe is marked so the meter is put back in the exact same place it was removed from. We do this in effort to make sure the meter seals back up completely around the hole, as well as reassure us meters are put back into the pipe with the same orientation as they were removed from. (No meters installed backwards!)
- ❖ Upon the completion of our "service work", we leave a sticker on the meter and a business card, to let the farmer/landowner know who was out and on their property, and who to call should they feel something wasn't done right, or if they have questions about what was done. This has worked to try to eliminate calls into YOUR office, with questions we can easily answer.
- ❖ **New for 2018 service season:**
- ❖ **1. we will now be sealing each meter back into the pipeline with a sealant type product to help alleviate "leaky meters" once the farmer goes to turn back on his well.**
- ❖ **2. We are beta testing some equipment to be able to check the calibration of the register in the meter, out in the field. By testing the meter out in the field, this will help us determine more easily if there is an issue with the register, or if its working correctly. It will also allow us to help you, the NRD, determine if there is a question in accuracy, where the inaccuracy is coming from.** If all works out as planned, we will utilize this device on a percentage of your meters this fall, and look to have it in full swing for the 2019 service season.
- ❖ In addition to all the labor and parts to perform the maintenance, we provide you with the following information:
 1. Odometer Reading
 2. Any differences we find in the Serial # of the meter.
 3. Meter Status... Properly working, Showing Wear, Not working. Notes are taken in a notes column to indicate what is showing wear, or why the meter is not working.
 4. Whether or not the meter has a cover on it.
 5. All this information is provided to your district in a spreadsheet, saving your district personnel from having to do data entry.
 6. We also take pictures of the odometer reading and the installation of the meter. These can be either uploaded to a site of your choice, or downloaded onto a cd, and delivered to your office at the completion of the work.

A couple of items for you to consider, but **they are completely optional**. The prices indicated below would be in addition to meter service pricing reflected on our bid sheet and can be added upon your request.

Meter Covers: Meter covers do a great job in helping the meters last longer. It puts another layer between the register and moisture. They also protect the integrity of the lens of the canopy, making them easier to read in the future. The Upper Big Blue has one of these installed on each meter that doesn't already have one on it. Price on the covers is \$15.00 each.

Victaulic Gaskets: Some of the older style meters use a Victaulic gasket to seal the meter to the pipe. The price for each of these gaskets is \$20.00 each.
Please feel free to contact me if you have any questions.

Mark Vanosdall
President

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Seim Ag Technology started business in 2012 with McCrometer .

Seim Ag Technology is a Certified Service Partner for McCrometer equipment.

The scope of Seim Ag Technology's business is the installation and service of McCrometer flow meters. Also, included in the business model are conservation efforts in the field of irrigation management.

Seim Ag Technology installs, services and supports wireless technology on McCrometer flow meters, including soil moisture monitoring, weather stations, water level monitoring .

Ken Seim is a third generation well driller in the Seim family at Chapman, NE. Ken is not a newcomer to irrigation management. In 1996 Ken started working with the local NRCS with irrigation management, which has continued thru the present.

Joining in the business are sons.

Noah, who brings 12 years civil engineering experience.

Anthony, who brings 8 years well drilling and pump installation experience, and a Well Driller/Pump Installer license.

Christopher who brings a business degree and agronomy experience from Pioneer and Aurora Coop.

Seim Ag Technology has worked in collaboration with NRCS personnel at several NRCS field Offices in central and western Nebraska to facilitate irrigation water management programs. Seim Ag Technology has also worked with Central Platte Natural Resources District, Middle Republican Resources District and Department of Natural Resources on irrigation management and monitoring projects.